

## Message Text

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ACTION XMB-04

INFO OCT-01 AF-10 EUR-12 NEA-10 ISO-00 CAB-05 CIAE-00  
COME-00 DODE-00 DOTE-00 EB-08 INR-10 NSAE-00  
FAA-00 L-03 TRSE-00 OMB-01 AID-05 /069 W  
-----079554 012158Z /73

R 011647Z MAR 78  
FM AMEMBASSY ROME  
TO SECSTATE WASHDC 0947  
INFO AMEMBASSY ABUDHABI  
AMEMBASSY ADDIS ABABA  
AMEMBASSY BEIURT  
AMEMBASSY BOMBAY  
AMEMBASSY BRUSSELS  
AMEMBASSY CAIRO  
AMEMBASSY CASABLANCA  
AMEMBASSY KARACHI  
AMEMBASSY KHARTOUM  
AMEMBASSY KUWAIT  
AMEMBASSY LONDON  
AMEMBASSY MANAMA  
AMEMBASSY MUSCAT  
AMEMBASSY PARIS  
RUFHMR/AMEMBASSY RABAT 0605  
AMEMBASSY TRIPOLI

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BRUSSELS FOR FAA

E.O. 11652 : N/A  
TAGS: EAIR ETRD BEXP SU  
SUBJ: SUDAN AIRWAYS PRESENT STATUS, FLEET PLANNING, AND LINES  
OF DEVELOPMENT

REF: A) KHARTOUM 0859; B) KHARTOUM 0379; C)KHARTOUM A10JAN.31,  
1977 DEPARTMENT PASS EXIMBANK; COMMERCE FOR COHEN, HALE,MYERS;  
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NAA FOR CARY AND CARMICHAEL.  
FROM RCAA DWOR

1. "SUMMARY": RCAA/EMBASSY RECENT CALLS ON SUDAN AIRWAYS  
CHAIRMAN ABDEL RAHIM AL-MUBAREK AND KEY PLANNING, ENGINEERING  
AND FINANCIAL STAFF INDICATE THE FOLLOWING: A) AIRLINE APPEARS  
TO HAVE TURNED CORNER FINANCIALLY WITH PRELIMINARY NET PROFIT

DLR263,425 FOR FISCAL YEAR ENDED JUNE 30, 1977, WITH EXCELLENT PROGNOSIS FOR SUBSTANTIALLY HIGHER PROFITS FOR CURRENT FISCAL YEAR ENDING JUNE 30, 1978; B) TRAFFIC GROWTH (AFTER QUNATUM INCREASE 116 PERCENT DUE FULL DEPLOYMENT NEW FOUR-AIRCRAFT BOEING FLEET FISCAL YEAR 1975/1976) SLOWED DUE SHORTAGES FLEET CAPACITY, WHICH HAVE ALSO CONSTRAINED ROUTE EXPANSION; C) AIRLINE SIX-YEAR FLEET PLAN (1977/1978-1982/1983) INCLUDES TWO USED BOEING 707-320C'S (INE PASSENGER, ONE ALL-CARGO ) FOR DELIVERY THIS SPRING AND SUMMER, FOUR EARLY DELIVERY FOKKER /VFW F-27 MARK 400'S, SEVERAL ADDITIOANL BOEING ADVANCED 737-200C TWINJETS FOR DELIVERY WHEN DOMESTIC AIRPORT PROGRAM (REF .C) IS COMPLETED AND ONE WIDEBODIED AIRCRAFT (IN CATEGORY OF MCDONNELL DOUGLAS DC-10-300, LOCKHEED-CALIFORNIA L-1011-200, BOEING 747, OR AIRBUS INDUSTRIE SUPER B) FOR PRIME DEPLOYMENT KHARTOUM-LONDON FOR DELIVERY 1981-1982; D) AIRLINE'S PRESENT FLEET TWO BOEING 707-320C'S, TWO BOEING ADVANCED 737-200C TWINJETS, AND FOUR FOKKER/VFW F-27'S PRESENTLY DEPLOYED ON ROUTE NETWORK ENCOMPASSING FIFTENN INTERNATIONAL (FOUR WESTERN EUROPE SEVEN MIDDLE EAST/GULF, FOUR AFRICAN) AND SIXTEEN DOMESTIC TRAFFIC POINTS ; E) ROUTE EXPANSION PLANNING INCLUDES REINTRODUCTION OF SCHEDULED SERVICES TO BEIRUT AND TRIPOLI IN NEAR FUTURE, AND PHASED IMPLEMENTATION OF NEW SCHEDULED SERVICES TO KUWAIT,MUSCAT,AMMAN, DAMSCUS,CASABLANCA,ACCRA,ABIDJAN,DAR ES SALAAM, BELGRADE,GENEVA,PARIS,KARACHI,AND BOMBAY SUBJECT TO ACQUISITION NEW EUIPMENT AND NEGOTIATION OF TRAFFIC RIGHTS; F) AIRLINE'S PLANS TO BUILD 350-ROOM LUXURY HOTEL IN KHARTOUM UNCLASSIFIED

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NORTH, TO EASE CONSTRAINTS ON TRAFFIC GROWTH (DUE BASIC SHORTAGES HOTEL ACCOMMODATIONS KHARTOUM AND TO ENCOURAGE TOURISM END OF SUMMARY.

## 2. "FINANCIAL RESULTS 1972/1973-1976/1977:"

### SUDANESE POUNDS"

FISCAL YEAR	REVENUES	EXPENSES	NET PROFIT(LOSS)
1976/1977	20,012,738	19,907,368	105,370
1975/1976	16,124,845	16,559,614	(434,769)
1974/1975	12,025,849	12,803,454	(777,605)
1973/1974	8,495,319	8,849,810	(354,491)
1972/1973	5,489,004	5,484,315	4,680

	GROWTH IN REVENUES OVER PREVIOUS YEAR	GROWTH IN EXPENSES OVER PREVIOUS YEAR
1976/1977	24.1 PERCENT	20.2 PERCENT
1975/1976	34.1 PERCENT	29.3 PERCENT
1974/1975	41.6 PERCENT	44.7 PERCENT

1973/1974 54.8 PERCENT 61.4 PERCENT

3. TRAFFIC RESULTS 1972/1973-1976/1977:

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REVENUE PSGR KM. AVAILABLE SEAT KM. PSGR

FISCAL YEAR	(000)	(000)	SEAT FACTOR
1976/1977	540,761	983,202	55 PERCENT
1975/1976	536,443	975,351	55 PERCENT
1974/1975	248,832	460,800	54 PERCENT
1973/1974	312,314	664,498	47 PERCENT
1972/1973	229,376	603,621	38 PERCENT

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COME-00 DODE-00 DOTE-00 EB-08 INR-10 NSAE-00

FAA-00 L-03 TRSE-00 OMB-01 AID-05 /069 W

-----079432 012159Z /73

R 011647Z MAR 78

FM AMEMBASSY ROME

TO SECSTATE WASHDC 0948

INFO AMEMBASSY ABUDHABI

AMEMBASSY ADDIS ABABA

AMEMBASSY BEIRUT

AMEMBASSY BOMBAY

AMEMBASSY BRUSSELS

AMEMBASSY CAIRO

AMEMBASSY CASABLANCA

AMEMBASSY KARACHI

AMEMBASSY KHARTOUM

AMEMBASSY KUWAIT

AMEMBASSY LONDON

AMEMBASSY MANAMA

AMEMBASSY MUSCAT

AMEMBASSY PARIS  
 UFHMR/AMEMBASSY RABAT 0606  
 AMEMBASSY TRIPOLI

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GROWTH IN RPK'S GROWTH IN ASK'S INCREASE IN  
 SEAT FACTOR OVER

OVER PREVIOUS YEAR OVER PREVIOUS YEAR PREVIOUS YEAR

	OVER PREVIOUS YEAR	OVER PREVIOUS YEAR	PREVIOUS YEAR
1976/1977	0.8 PERCENT	0.8 PERCENT	0 POINTS
1975/1976	115.6 PERCENT	111.7 PERCENT	1 POINT
1974/1975	(20.3 PERCENT)	(30.7 PERCENT)	7 POINTS
1973/1974	36.2 PERCENT	10.1 PERCENT	9 POINTS

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FISCAL YEAR	REVENUE TON KM.(000)	AVAILABLE TON KM.(000)	OVERALL LOAD FACTOR
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1976/1977	61,468	173,693	35.4 PERCENT
1975/1976	59,744	175,501	34.0 PERCENT
1974/1975	43,222	133,911	32.3 PERCENT
1973/1974	36,016	94,578	38.1 PERCENT
1972/1973	25,097	64,947	38.6 PERCENT

NOTE THAT REVENUE TON KM. INCLUDES ALL REVENUE TRAFFIC  
 INCLUDING PASSENGER,CARGO, MAIL,EXCESS BAGGAGE.

GROWTH IN RTK'S GROWTH IN ATK'S INCREASE IN  
 LOAD FACTOR OVER

OVER PREVIOUS YEAR OVER PREVIOUS YEAR PREVIOUS YEAR

	OVER PREVIOUS YEAR	OVER PREVIOUS YEAR	PREVIOUS YEAR
1976/1977	2.9 PERCENT	(1.0 PERCENT)	1.4 POINTS
1975/1976	38.2 PERCENT	31.1 PERCENT	1.7 POINTS
1974/1975	20.0 PERCENT	41.6 PERCENT	( 5.8 POINTS)
1973/1974	43.5 PERCENT	45.6 QERCENT	( 0.5 POINTS)

#### 4. PRESENT FLEET

TWO BOEING 707-320C (DELIVERED JUNE , JULY 1974) SEATING  
 12F.C. PLUS 141 ECONOMY;

ONE BOEING ADVANCED 737-200C (DELIVERED SEPT. 1975) SEATING 92  
 ECONOMY PLUS TWO CARGO PALLETS;

THREE FOKKER/CVFW F-27 MARK 400 (DELIVERED 1965) SEATING  
 36 ECONOMY.

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5. PLANNED FLEET EXPANSION" (FLEET PLAN 1977/1978-1982/1983)  
ONE USED BOEING 707-320C ALL-PASSENGER, DELIVERY SPRING 1978;  
ONE USED BOEING 707-320C ALL-CARGO, DELIVERY SUMMER 1978;  
ONE NEW WIDEBODY (DC-10/L-1011/747/A-300), DELIVERY SPRING 1981;  
TWO NEW BOEING ADVANCED 737-200C, DELIVERY UPON COMPLETION  
DOMESTIC AIRPORT PROGRAM;  
FOUR NEW FOKKER/VFW F-27 MARK 400, \$DLELIVERY 1979-1980.

6. FLIGHT CREW ROSTER:

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BOEING 707-320C (P&W JT3 D-7 ENGINES)  
104 CPTAINS (4U.K. PLUS 10 SUDANESE)  
9 FIRST OFFICERS (ALL SUDANESE)  
14 FLIGHT ENGINEERS ( 1 U.S. PLUS 4 EGYPTAIR SECONDED PLUS 9  
SUDANESE)  
BOEING ADVANCED 737-200C (P&W JT8 D-17 ENGINES)  
14 CAPTAINS (8 EGYPTAIR SECONDED PLUS 6 SUDANESE)  
7 FIRST OFFICERS (ALL SUDANESE)

FOKKER/UFW F-27 MARK 200/400 (TROLLS ROYCE DART 528-7E ENGINES)  
14 CAPTAINS (1 U.K. 13 SUDANESE)  
8 FIRST OFFICERS (ALL SUDANESE)

7. AIRCRAFT UTILIZATION: (FIRST NINE MONTHS 1977) (NOTE:  
FLIGHT, NOT BLOCK-TO-BLOCK).  
BOEING 707-320C 8.7 HOURS PER AIRCRAFT PER DAY  
(LOW 5.2 HOURS JULY , HIGH 10.7 HOURS MAY)  
BOEING ADVANCD 737-200 6.0 HOURS PER AIRCRAFT PER DAY  
(LOW 4.7 HOURS SEPT., HIGH 7.6 HOURS JULY)  
FOKKER/CVFW F-27 4.6 HOURS PER AIRCRAFT PER DAY (LOW 4.0  
HOURS AUGUST, HIGH 5.8 HOURS APRIL).

8. FLEET DISPATCH RELIABILITY  
SUDAN AIRWAYS TRACK RECORD IN ON-TIME DEPARTURES IS CONSIDERABLY  
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LESS THAN SATISFACTORY. HOWEVER, AIRLINE'S EXECUTIVES ATTRIBUTE  
THIS TO THE HEAVY PRESSRES OF OPERATING A RELATIVELY SMALL  
FLEET AT HIGH UTILIZATION RATES ON A MULTIPLICITY OF DOMESTIC  
AND INTERNATIONAL SCHEDULES. CONSIDERED AS A DELAY IS ANY FAILURE  
TO MEET SCHEDULE DEPARTURE TIME FROM KHARTOUM WITHIN FIVE  
MINUTES, WHETHER FOR TECHNICAL OR NON-TECHNICAL REASONS.

FOLLOWING IS DELAY BREAKDOWN FOR FIRST NINE MONTHS OF 1977:

DELAYS PER 100 DEPARTURES

JANUARY	50.8
FEBRUARY	41.8
MARCH	41.0
APRIL	67.7
MAY	70.0
JUNE	67.0
JULY	97.8
AUGUST	91.2
SEPTEMBER	73.3

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COME-00 DODE-00 DOTE-00 EB-08 INR-10 NSAE-00

FAA-00 L-03 TRSE-00 OMB-01 AID-05 /069 W

-----079445 012200Z /73

R 011647Z MAR 78

FM AMEMBASSY ROME

TO SECSTATE WASHDC 0949

INFO AMEMBASSY ABUDHABI

AMEMBASSY ADDIS ABABA

AMEMBASSY BEIURT

AMEMBASSY BOMBAY

AMEMBASSY BRUSSELS

AMEMBASSY CAIRO

AMEMBASSY CASABLANCA

AMEMBASSY KARACHI

AMEMBASSY KHARTOUM

AMEMBASSY KUWAIT

AMEMBASSY LONDON

AMEMBASSY MANAMA

AMEMBASSY MUSCAT

AMEMBASSY PARIS

AMEMBASSY RABAT

AMEMBASSY TRIPOLI

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9. FACILITIE EXPANSION

CHAIRMAN AL-MUBOREK INDICATES SUDANESE GOVERNMENT HAS AUTHORIZED  
CONSTRUCTION OF A NEW CENTRALIZED HEADQUARTERS BUILDING FOR

SUDAN AIRWAYS AND HAS ALSO APPROVED IN-PRINCIPLE THE AIRLINE  
ERECTING A NEW 350-ROOM LUXURYHOTEL ALONG THE NILE IN KHARTOUM  
NORTH. THE NEW HOTEL, WHICH IT TO BE PARTIALLY FINANCED BY  
OVERSEAS SUDANESE, WILL BE DESIGNED TO STIMULATE TOURISM AND  
REMOVE AIRLINE TRAFFIC GROWTH RESTRAINTS CREATED BY THE BASIC  
SHORTAGE OF FIRST CLASS/LUXURY HOTEL ROOMS IN THE SUDANESE  
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CAPITAL. CHOICE FOR MANAGEMENT OF THE HOTEL APPEARS NARROWED  
TO EITHER IHC (INTERCONTINENTAL HOTEL CORPORATION) OR A SWISS  
GROUP.

10. ROUTE NETWORK, PRESENT AND PLANNED  
SUDAN AIRWAYS PRESENTLY SERVES ATHENS, ROME, FRANKFURT, LONDON,  
CAIRO, BAHRAIN, JIDDA, DOHA, DUBAI, ABU DHABI, SANA'A, ADDIS  
ABABA, NARABI, NDJAMENA (CHAD), AND KANO INTERNATIONALLY;  
AND DABBA, MEROWE, DONGOLA, ATBARA, PORT SUDAN, NEW HALFA,  
KASSALA, GEDAREF, ER ROSEIRES, MALAKAL, JUBA, WAU, AL HOBEID,  
EL FASHER, GENEINA, AND NYALA DOMESTICALLY ON A ROUTE NETWORK  
EMANATING FROM KHARTOUM.

THE AIRLINE RECENTLY REINTRODUCED SCHEDULED SERVICES (ONCE-  
WEEKLY) TO ADDIS ABABA, AND PLANS TO REINTRODUCE ONCE-WEEKLY  
ROUNDTrip SCHEDULED SERVICES KHARTOUM-BEIRUT (VIA CAIRO) AND  
KHARTOUM-TRIPOLI (VIA CAIRO) BY SUMMER 1978. SUBJECT TO  
ACQUISITION ADDITIONAL AIRCRAFT, AIRLINE PLANS TO INAUGURATE  
ONCE-WEEKLY ROUNDTrip SCHEDULED SERVICES KHARTOUM-JIDDA-KUWAIT  
AND, ONCE-WEEKLY ROUNDTrip SCHEDULED SERVICES KHARTOUM-CARIO-  
DAMASCUS, AND ONCE-WEEKLY ROUNDTrip SCHEDULED SERVICES KHARTOUM-  
TRIPOLI-CASABLANCA. ADDITIONAL NEW TRAFFIC POINTS PLANNED,  
IN A PHASED ROUTE EXPANSION PROGRAM, INCLUDE MUSCAT, AMMAN,  
ACCRA, ABIDJAN, DAR ES SALAAM, KARACHI, BOMBAY, PARIS, GENEVA,  
AND BELGRADE. UPON PLACING INTO SCHEDULE SERVICE OF THE PLANNED  
707-320C FREIGHTER, ALL CARGO SCHEDULED SERVICES WILL BE  
INTRODUCED LONDON-FRANKFURT-KHARTOUM-GULF.

11. TENTATIVE FLEET DEPLOYMENT (APRIL 1, 1978-OCTOBER 31,  
1978 BOEING 707-320C (THREE AIRCRAFT)

KHGTUOM-CAIRO-ROME-LONDON ONE RT WEEKLY  
KHARTOUM-CAIRO-LONDON ONE RT WEEKLY  
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KHARTOUM-ROME-LONDON ONE RT WEEKLY  
KHARTOUM-FRANKFURT-LONDON TWO RT WEEKLY  
KHARTOUM-ATHENS-ROM-LONDON ONE RT WEEKLY

KHARTOUM-CAIRO-TRIPOLI	ONE RT WEEKLY
KHARTOUM-CAIRO-BEIRUT	ONE RT WEEKLY
KHARTOUM-CAIRO	TWO RT WEEKLY
KHARTOUM-NAIROBI	TWO RT WEEKLY
KHARTOUM-JEDDAH	THREE RT WEEKLY
KHARTOUM-DOHA-DUBAI	ONE RT WEEKLY
KHARTOUM-JEDDAH-HAHRAIN	ONE RT WEEKLY
KHARTOUM-ABU DHABI	TWO RT WEEKLY
KHARTOUM-NDJAMENA-KANO	ONE RT WEEKLY

BOEING ADVANCED 737-200C (TWO AIRCRAFT)

KHARTOUM-CAIRO	ONE RT WEEKLY
KHARTOUM-ADDIS ABABA	ONE RT WEEKLY
KHARTOUM-JEDDAH	ONE RT WEEKLY
KHARTOUM-PORT SUDAN-JEDDAH	TWO RT WEEKLY
KHARTOUM-PORT SUDAN	SIX RT WEEKLY
KHARTOUM-SANA'A	TWO RT WEEKLY
KHARTOUM-DONGOLA	ONE RT WEEKLY
KHARTOUM-KASSALA	ONE RT WEEKLY
KHARTOUM-EL OBEID	FOUR RT WEEKLY
KHARTOUM-JUBA	FIVE RT WEEKLY
KHARTOUM-JUBA-NAIRBO	ONE RT WEEKLY

FOKKER/VFW F-27 MARK 200/400 (FOUR AIRCRAFT)

KHARTOUM-DONGOLA	THREE RT WEEKLY
KHARTOUM-MEROWE-DABBA	ONE RT WEEKLY
KHARTOUM-NEW HALFA-KASSALA	ONE RT WEEKLY
KHARTOUM-MEROWE	ONE RT WEEKLY
KHARTOUM-TBARA	TWO RT WEEKLY
KHARTOUM-ATBARA-MEROWE-DNGOLA	ONE RT WEEKLY
KHARTOUM-EL FASHER-GENEINA	ONE RT WEEKLY
KHARTOUM-EL OBEID-EL FASHER-GENEINA	ONE RT WEEKLY
KHARTOUM-EL FASHER-NYALA	TWO RT WEEKLY

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KHARTOUM-EL OBEID-EL FASHER	ONE RT WEEKLY
KHARTOUM-EL FASHER-NYALA-GENEINA	ONE RT WEEKLY
KHARTOUM-EL OBEID-NYALA	ONE RT WEEKLY
KHARTOUM-MALAKAL-JUBA	TWO RT WEEKLY
KHARTOUM-MALAKAL-WAU	TW RT WEEKLY
KHARTOUM-WAU-JUBA	TWO RT WEEKLY
KHARTOUM-ER ROSEIRES	TWO RT WEEKLY

12. TOTAL NUMBER OF EMPLOYEES: 2500 (APPROXIMATELY).

HOLMES

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## Message Attributes

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**Channel Indicators:** n/a  
**Current Classification:** UNCLASSIFIED  
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**Copy:** SINGLE  
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**Decaption Date:** 01 jan 1960  
**Decaption Note:**  
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**Disposition Approved on Date:**  
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**Original Handling Restrictions:** n/a  
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**Status:** NATIVE  
**Subject:** SUDAN AIRWAYS PRESENT STATUS, FLEET PLANNING, AND LINES OF DEVELOPMENT  
**TAGS:** EAIR, ETRD, BEXP, SU, SUDAN AIRWAYS  
**To:** STATE  
**Type:** TE  
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20 Mar 2014  
**Markings:** Sheryl P. Walter Declassified/Released US Department of State EO Systematic Review 20 Mar 2014